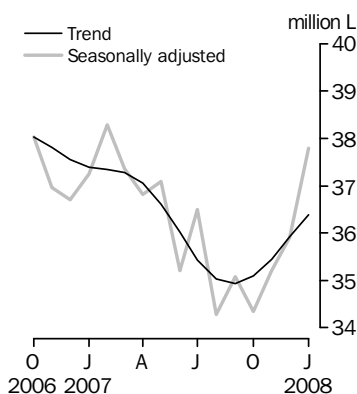


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 6 MAR 2008

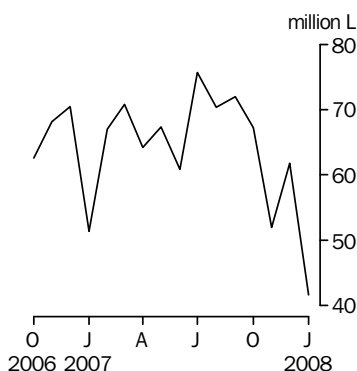
## Australian produced wine

Domestic sales



## Australian produced wine

Exports  
Original



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

## KEY FIGURES

	Jan 2008	Dec 2007 to Jan 2008	Jan 2007 to Jan 2008
	'000 L	% change	% change

### TREND ESTIMATES

#### Australian produced wine

Domestic wine sales	36 378	1.3	-2.7
White table wine sales	17 635	0.8	-2.4
Red and rosé table wine sales	12 916	2.1	-5.0

### SEASONALLY ADJUSTED

#### Australian produced wine

Domestic wine sales	37 800	5.3	1.5
White table wine sales	18 182	4.7	3.1
Red and rosé table wine sales	13 807	7.9	-0.9

## KEY POINTS

### AUSTRALIAN WINE DOMESTIC SALES

#### DOMESTIC WINE SALES

- The trend estimate for domestic sales of Australian produced wine was 36.4 million litres in January 2008, an increase of 1.3% from December 2007.
- The seasonally adjusted estimate for domestic sales of Australian produced wine was 37.8 million litres in January 2008, an increase of 5.3% on December 2007 and a rise of 1.5% on January last year.

#### WHITE TABLE WINE

- The trend estimate for domestic sales of Australian produced white wine rose by 0.8% to 17.6 million litres this month, but was 2.4% lower than the same time last year.
- The seasonally adjusted estimate for domestic sales of Australian produced white wine was 18.2 million litres in January 2008, an increase of 4.7% on December 2007 and 3.1% higher than January 2007.

#### RED/ROSÉ TABLE WINE

- The trend estimate for domestic sales of Australian produced red and rosé wine was 2.1% higher than last month and 5.0% lower than January 2007.
- The seasonally adjusted estimate for domestic sales of Australian produced red and rosé wine was 13.8 million litres in January 2008, an increase of 7.9% on December 2007.

### AUSTRALIAN WINE EXPORTS

- Exports of Australian produced wine decreased by 32.5% this month to 41.7 million litres. The value of the exported wine in January 2008 was \$149.7 million. Australia exported 771.1 million litres, with a total value of \$2.9 billion in the twelve months ending January 2008. This was an increase of 0.7% in volume and 6.2% in value over the corresponding period to January 2007.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
February 2008	7 April 2008
March 2008	8 May 2008
April 2008	5 June 2008
May 2008	7 July 2008
June 2008	7 August 2008
July 2008	8 September 2008



## DATA NOTES

There are no notes about the data.

## ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.



## ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Brian Pink  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND  
RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales increased by 0.8% compared to last month. The trend estimate for red and rosé wine sales was 12.9 million litres which was 2.1% higher than December 2007.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: **Trend**

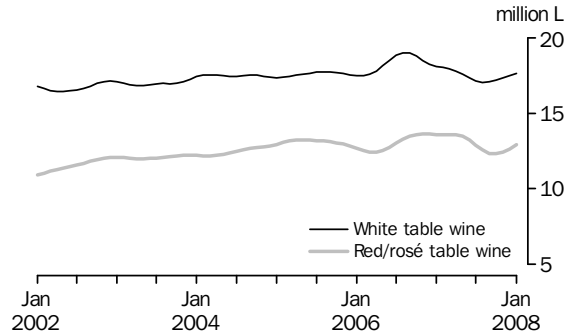


TABLE WINE,  
GLASS CONTAINER  
LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased by 1.8% from last month, the fifth consecutive month of increase following five months of decrease. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 0.3% on last month following eight consecutive monthly decreases.

TABLE WINE, Glass container less than 2 litres: **Trend**

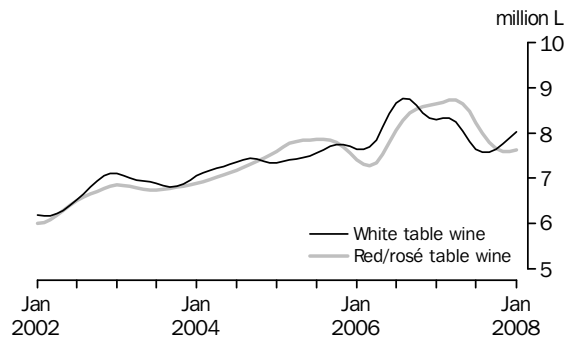
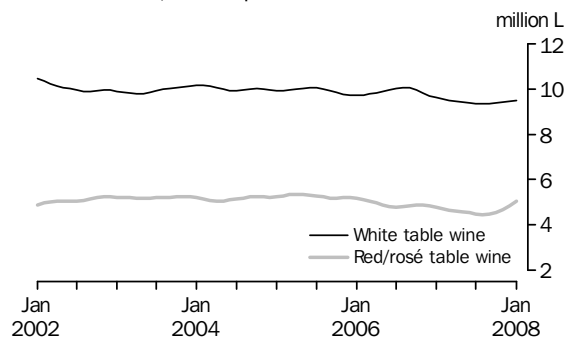


TABLE WINE,  
SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs rose slightly this month, showing an increase of 0.1%. The trend estimate for red and rosé wine sales in soft packs rose by 3.6% this month, the fifth consecutive month of increase.

TABLE WINE, Soft pack containers: **Trend**

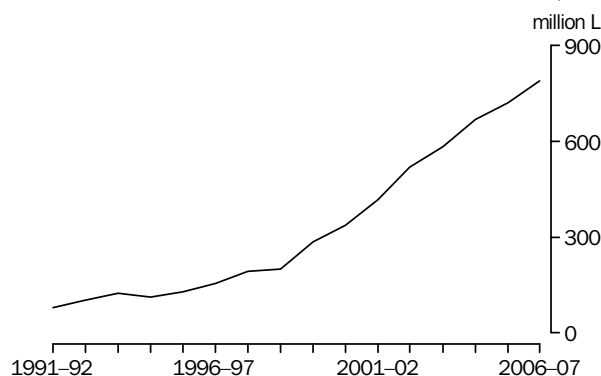


## EXPORTS OF AUSTRALIAN PRODUCED WINE

### ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there continues to be strong growth in the quantity of exports of Australian produced wine. Apart from a fall in 1994-95, the 1990s saw a steady increase in Australian wine exported. The 1992-93 period saw Australia export more than 100 million litres for the first time. Six years later, in the 1998-99 period, wine exports exceeded 200 million litres for the first time. From this period wine exports grew rapidly, with more than 300 million litres of wine sold to overseas markets during 2000-01, reaching a total export volume of 787.0 million litres in 2006-07. The volume of Australian made wine exported in 2006-07 was 9.0% more than the volume in 2005-06. Further, this export volume for 2006-07 was more than double the volume in 2000-01 and ten times the amount exported in 1991-92.

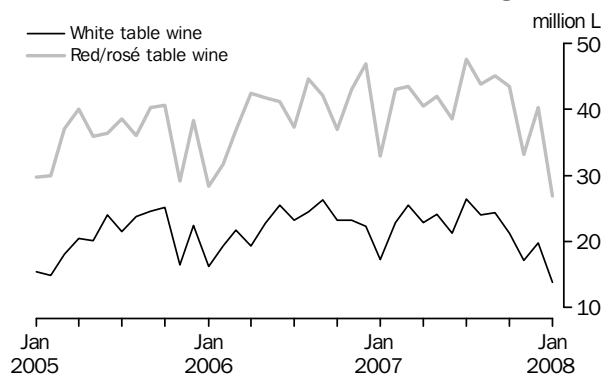
### EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



### EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 41.7 million litres of Australian produced wine were exported in January 2008, a decrease of 32.5% on December 2007 and a fall of 18.8% on January 2007. In January 2008, 13.9 million litres of Australian produced white table wine were exported, a decrease of 29.8% on last month and a fall of 19.8% on January 2007. Australian producers exported 26.9 million litres of red and rosé table wine in January 2008, a decrease of 33.3% from last month and an 18.5% decrease on January 2007.

### EXPORTS OF TABLE WINE BY TYPE: **Original**

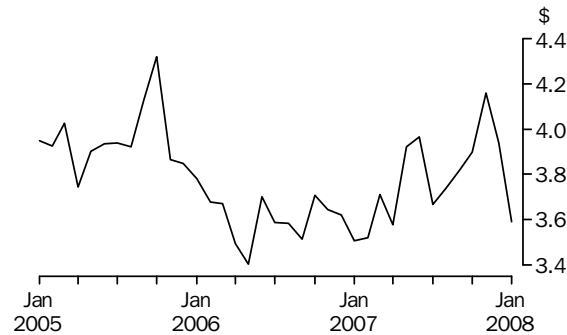


## EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

### UNIT VALUE OF WINE EXPORTS

In original terms, the value of the wine exported this month (41.7 million litres) was \$149.7m, a decrease of 38.5% in value from December 2007. The average value of Australian wine exported in January 2008 was \$3.59 per litre, down from \$3.94 per litre last month and up from \$3.51 per litre in January 2007.

#### UNIT VALUE OF WINE EXPORTS: Original



### DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

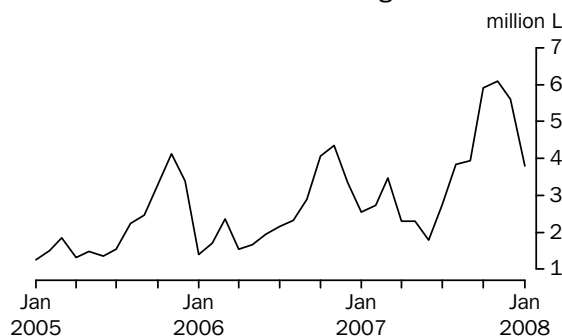
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For January, the value reported by the ABS was \$149.7m, while the AWBC value was \$153.7m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

# IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 3.8 million litres of wine, valued at \$30.1 million were imported in January 2008, a fall of 32.3% in quantity and a decrease of 28.2% in value on December 2007. The average value of wine imports cleared for home consumption in January 2008 was \$7.94 per litre, up from \$7.48 per litre in December 2007.

### WINE IMPORTS CLEARED: Original



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2007 shows that wine available for consumption in Australia decreased 1.1% on the same quarter in 2006. Domestic sales of Australian wine decreased 5.7%, and wine imports increased 49.8%. Total disposals of Australian produced wine decreased by 8.4% on the same quarter in 2006 with exports falling 10.1%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	432 372	24 369	456 741	721 771	1 154 143
2006-07	449 166	34 275	483 441	786 926	1 236 092
Dec qtr 2006	128 495	11 761	140 256	201 244	329 739
Dec qtr 2007	121 159	r17 618	r138 777	r180 992	r302 151

r revised

## DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
<b>2004-05</b>	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	<b>430 131</b>
<b>2005-06</b>	92 951	118 220	212 558	91 821	61 116	154 237	366 796	65 575	<b>432 372</b>
<b>2006-07</b>	100 609	116 198	218 786	102 927	57 278	162 910	381 695	67 472	<b>449 166</b>
<b>2007</b>									
January	5 976	6 850	13 036	5 070	2 679	7 943	20 979	3 446	<b>24 425</b>
February	7 829	9 938	17 845	6 746	4 001	10 879	28 724	3 954	<b>32 678</b>
March	8 510	9 976	18 566	8 337	4 352	12 802	31 368	5 344	<b>36 711</b>
April	7 556	9 317	16 985	7 612	4 453	12 211	29 196	5 157	<b>34 353</b>
May	7 813	10 943	18 909	9 204	5 416	14 929	33 838	5 217	<b>39 055</b>
June	6 651	7 721	14 475	8 932	4 564	13 834	28 308	4 314	<b>32 623</b>
July	7 100	9 724	16 920	10 163	5 873	16 132	33 052	5 048	<b>38 100</b>
August	7 105	9 237	16 433	9 278	5 210	14 519	30 952	4 817	<b>35 770</b>
September	7 431	9 876	17 466	7 715	4 612	12 373	29 839	5 751	<b>35 590</b>
October	8 825	9 353	18 268	7 887	4 608	12 515	30 783	7 806	<b>38 589</b>
November	10 674	9 962	20 893	9 318	4 769	14 318	35 211	8 457	<b>43 668</b>
December	9 032	9 429	18 604	7 841	4 262	12 271	30 875	8 027	<b>38 902</b>
<b>2008</b>									
January	5 945	7 899	13 968	4 538	3 258	8 166	22 134	3 574	<b>25 708</b>
SEASONALLY ADJUSTED									
<b>2007</b>									
January	8 609	8 797	17 628	9 046	4 652	13 935	31 563	5 691	<b>37 254</b>
February	8 650	9 983	18 719	8 736	4 946	13 838	32 557	5 726	<b>38 283</b>
March	8 326	9 351	17 750	8 940	4 513	13 583	31 333	6 034	<b>37 367</b>
April	8 050	9 669	17 841	8 586	4 498	13 186	31 027	5 795	<b>36 822</b>
May	8 106	9 704	17 961	8 436	4 720	13 534	31 495	5 600	<b>37 095</b>
June	8 010	8 626	16 738	8 379	4 537	13 280	30 018	5 187	<b>35 205</b>
July	7 474	9 689	17 303	8 814	4 692	13 615	30 918	5 580	<b>36 498</b>
August	7 448	9 213	16 784	8 094	4 342	12 467	29 251	5 022	<b>34 273</b>
September	7 468	9 845	17 480	7 487	4 460	11 996	29 476	5 597	<b>35 073</b>
October	7 692	9 138	16 939	7 122	4 412	11 556	28 495	5 852	<b>34 347</b>
November	7 828	9 077	17 101	7 732	4 524	12 423	29 524	5 684	<b>35 208</b>
December	7 719	9 552	17 366	7 811	4 830	12 794	30 160	5 747	<b>35 907</b>
<b>2008</b>									
January	8 322	9 736	18 182	7 867	5 533	13 807	31 989	5 811	<b>37 800</b>
TREND									
<b>2007</b>									
January	8 291	9 606	18 073	8 640	4 778	13 591	31 664	5 730	<b>37 394</b>
February	8 317	9 548	18 008	8 681	4 720	13 584	31 592	5 751	<b>37 343</b>
March	8 319	9 498	17 935	8 725	4 664	13 591	31 526	5 749	<b>37 275</b>
April	8 235	9 443	17 788	8 730	4 618	13 569	31 357	5 693	<b>37 050</b>
May	8 035	9 412	17 560	8 647	4 590	13 462	31 022	5 581	<b>36 603</b>
June	7 815	9 389	17 325	8 470	4 558	13 233	30 558	5 464	<b>36 022</b>
July	7 650	9 359	17 141	8 233	4 496	12 890	30 031	5 398	<b>35 429</b>
August	7 569	9 340	17 048	7 999	4 459	12 570	29 618	5 417	<b>35 035</b>
September	7 574	9 356	17 070	7 798	4 473	12 354	29 424	5 505	<b>34 929</b>
October	7 645	9 383	17 168	7 662	4 551	12 305	29 473	5 615	<b>35 088</b>
November	7 759	9 417	17 314	7 601	4 690	12 424	29 738	5 708	<b>35 446</b>
December	7 887	9 467	17 489	7 598	4 863	12 650	30 139	5 784	<b>35 923</b>
<b>2008</b>									
January	8 031	9 475	17 635	7 620	5 038	12 916	30 551	5 827	<b>36 378</b>

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

## DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total			
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2004-05</b>	6.2	-1.8	0.7	10.0	0.4	5.7	2.8	4.7	<b>3.1</b>
<b>2005-06</b>	3.9	-0.5	1.5	0.7	-3.0	-0.8	0.5	0.4	<b>0.5</b>
<b>2006-07</b>	8.2	-1.7	2.9	12.1	-6.3	5.6	4.1	2.9	<b>3.9</b>
<b>2007</b>									
January	-40.7	-32.6	-36.9	-41.0	-36.8	-39.0	-37.7	-57.4	<b>-41.5</b>
February	31.0	45.1	36.9	33.1	49.3	37.0	36.9	14.7	<b>33.8</b>
March	8.7	0.4	4.0	23.6	8.8	17.7	9.2	35.2	<b>12.3</b>
April	-11.2	-6.6	-8.5	-8.7	2.3	-4.6	-6.9	-3.5	<b>-6.4</b>
May	3.4	17.5	11.3	20.9	21.6	22.3	15.9	1.2	<b>13.7</b>
June	-14.9	-29.4	-23.4	-3.0	-15.7	-7.3	-16.3	-17.3	<b>-16.5</b>
July	6.8	25.9	16.9	13.8	28.7	16.6	16.8	17.0	<b>16.8</b>
August	0.1	-5.0	-2.9	-8.7	-11.3	-10.0	-6.4	-4.6	<b>-6.1</b>
September	4.6	6.9	6.3	-16.8	-11.5	-14.8	-3.6	19.4	<b>-0.5</b>
October	18.8	-5.3	4.6	2.2	-0.1	1.1	3.2	35.7	<b>8.4</b>
November	21.0	6.5	14.4	18.1	3.5	14.4	14.4	8.3	<b>13.2</b>
December	-15.4	-5.4	-11.0	-15.9	-10.6	-14.3	-12.3	-5.1	<b>-10.9</b>
<b>2008</b>									
January	-34.2	-16.2	-24.9	-42.1	-23.6	-33.5	-28.3	-55.5	<b>-33.9</b>
SEASONALLY ADJUSTED									
<b>2007</b>									
January	5.3	-12.9	-4.7	13.6	0.3	9.2	1.0	4.6	<b>1.5</b>
February	0.5	13.5	6.2	-3.4	6.3	-0.7	3.1	0.6	<b>2.8</b>
March	-3.7	-6.3	-5.2	2.3	-8.8	-1.8	-3.8	5.4	<b>-2.4</b>
April	-3.3	3.4	0.5	-4.0	-0.3	-2.9	-1.0	-4.0	<b>-1.5</b>
May	0.7	0.4	0.7	-1.7	4.9	2.6	1.5	-3.4	<b>0.7</b>
June	-1.2	-11.1	-6.8	-0.7	-3.9	-1.9	-4.7	-7.4	<b>-5.1</b>
July	-6.7	12.3	3.4	5.2	3.4	2.5	3.0	7.6	<b>3.7</b>
August	-0.4	-4.9	-3.0	-8.2	-7.5	-8.4	-5.4	-10.0	<b>-6.1</b>
September	0.3	6.9	4.1	-7.5	2.7	-3.8	0.8	11.4	<b>2.3</b>
October	3.0	-7.2	-3.1	-4.9	-1.1	-3.7	-3.3	4.6	<b>-2.1</b>
November	1.8	-0.7	1.0	8.6	2.5	7.5	3.6	-2.9	<b>2.5</b>
December	-1.4	5.2	1.5	1.0	6.8	3.0	2.2	1.1	<b>2.0</b>
<b>2008</b>									
January	7.8	1.9	4.7	0.7	14.5	7.9	6.1	1.1	<b>5.3</b>
TREND									
<b>2007</b>									
January	-0.4	-0.9	-0.8	0.4	-1.2	-0.2	-0.6	0.4	<b>-0.4</b>
February	0.3	-0.6	-0.4	0.5	-1.2	-0.1	-0.2	0.4	<b>-0.1</b>
March	—	-0.5	-0.4	0.5	-1.2	0.1	-0.2	—	<b>-0.2</b>
April	-1.0	-0.6	-0.8	0.1	-1.0	-0.2	-0.5	-1.0	<b>-0.6</b>
May	-2.4	-0.3	-1.3	-1.0	-0.6	-0.8	-1.1	-2.0	<b>-1.2</b>
June	-2.7	-0.2	-1.3	-2.0	-0.7	-1.7	-1.5	-2.1	<b>-1.6</b>
July	-2.1	-0.3	-1.1	-2.8	-1.4	-2.6	-1.7	-1.2	<b>-1.6</b>
August	-1.1	-0.2	-0.5	-2.8	-0.8	-2.5	-1.4	0.4	<b>-1.1</b>
September	0.1	0.2	0.1	-2.5	0.3	-1.7	-0.7	1.6	<b>-0.3</b>
October	0.9	0.3	0.6	-1.7	1.7	-0.4	0.2	2.0	<b>0.5</b>
November	1.5	0.4	0.9	-0.8	3.1	1.0	0.9	1.7	<b>1.0</b>
December	1.6	0.5	1.0	—	3.7	1.8	1.3	1.3	<b>1.3</b>
<b>2008</b>									
January	1.8	0.1	0.8	0.3	3.6	2.1	1.4	0.7	<b>1.3</b>

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.



## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation (a)	Sparkling bulk fermentation (a)	Carbonated	Other wine products (b)	Vermouth	Brandy (c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>2004-05</b>	364 836	19 934	22 988	15 410	4 206	2 547	208	576
<b>2005-06</b>	366 796	18 510	23 128	16 659	4 248	2 833	197	535
<b>2006-07</b>	381 695	17 387	23 266	19 494	4 208	2 947	172	510
<b>2007</b>								
January	20 979	964	1 121	799	305	246	11	53
February	28 724	1 143	1 273	1 075	283	168	12	26
March	31 368	1 301	1 717	1 741	371	199	15	31
April	29 196	1 401	1 525	1 648	355	217	11	37
May	33 838	1 755	1 454	1 326	440	226	15	34
June	28 308	1 581	1 179	1 144	163	237	11	36
July	33 052	1 927	1 528	1 015	269	296	13	52
August	30 952	1 553	1 490	1 148	318	296	12	46
September	29 839	1 446	1 935	1 859	281	217	14	29
October	30 783	1 332	3 133	2 599	440	289	12	55
November	35 211	1 990	2 979	2 687	469	315	18	55
December	30 875	1 396	3 204	2 720	361	331	15	78
<b>2008</b>								
January	22 134	841	1 251	984	277	213	8	29

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<b>Total fortified</b>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2004-05</b>	1 879	3 932	368	8 931	4 825	<b>19 934</b>
<b>2005-06</b>	1 751	3 785	366	8 279	4 325	<b>18 510</b>
<b>2006-07</b>	1 662	3 452	440	7 865	3 973	<b>17 387</b>
<b>2007</b>						
January	133	181	23	421	206	<b>964</b>
February	107	193	23	526	294	<b>1 143</b>
March	142	236	27	616	281	<b>1 301</b>
April	96	266	31	654	355	<b>1 401</b>
May	159	335	54	796	412	<b>1 755</b>
June	146	329	36	787	283	<b>1 581</b>
July	222	396	51	898	361	<b>1 927</b>
August	165	323	39	667	359	<b>1 553</b>
September	147	279	41	658	322	<b>1 446</b>
October	np	256	np	502	388	<b>1 332</b>
November	np	386	np	617	643	<b>1 990</b>
December	np	349	np	506	320	<b>1 396</b>
<b>2008</b>						
January	93	142	21	397	188	<b>841</b>

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

WINE TYPE							
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
<b>2004-05</b>	233 898	420 615	654 513	2 069	12 445	693	<b>669 720</b>
<b>2005-06</b>	258 794	445 319	704 113	2 587	14 338	733	<b>721 771</b>
<b>2006-07</b>	276 565	491 589	768 154	2 781	15 366	625	<b>786 926</b>
<b>2006</b>							
November	23 212	43 086	66 298	238	1 586	78	<b>68 200</b>
December	22 346	46 936	69 282	202	950	39	<b>70 473</b>
<b>2007</b>							
January	17 275	33 009	50 284	126	908	20	<b>51 338</b>
February	22 855	43 059	65 914	208	808	30	<b>66 960</b>
March	25 511	43 457	68 968	204	1 503	110	<b>70 786</b>
April	22 850	40 520	63 369	264	534	30	<b>64 197</b>
May	24 083	41 954	66 038	204	1 121	40	<b>67 402</b>
June	21 246	38 535	59 780	166	971	19	<b>60 936</b>
July	26 454	47 588	74 042	244	1 344	55	<b>75 686</b>
August	24 065	43 855	67 920	305	2 069	128	<b>70 422</b>
September	24 403	45 159	69 563	253	2 158	51	<b>72 024</b>
October	21 229	43 490	64 720	180	2 244	106	<b>67 249</b>
November	17 181	33 215	50 396	217	1 296	82	<b>51 991</b>
December	r19 742	r40 297	r60 039	r172	r1 434	r108	<b>r61 752</b>
<b>2008</b>							
January	13 852	26 884	40 736	128	786	41	<b>41 691</b>
VALUE (c) (\$'000)							
<b>2004-05</b>	843 033	1 787 050	2 630 083	12 653	67 502	4 910	<b>2 715 149</b>
<b>2005-06</b>	862 756	1 791 760	2 654 516	15 229	81 138	4 366	<b>2 755 249</b>
<b>2006-07</b>	845 501	1 930 310	2 775 810	14 707	83 213	3 154	<b>2 876 885</b>
<b>2006</b>							
November	69 816	168 226	238 042	1 717	8 314	430	<b>248 503</b>
December	68 489	179 805	248 294	1 168	5 615	203	<b>255 280</b>
<b>2007</b>							
January	51 097	123 003	174 100	845	5 020	130	<b>180 095</b>
February	67 552	162 299	229 851	1 112	4 584	185	<b>235 732</b>
March	74 428	178 556	252 984	1 211	8 107	492	<b>262 794</b>
April	70 532	155 287	225 819	924	2 777	189	<b>229 708</b>
May	79 049	179 061	258 110	1 098	4 943	218	<b>264 369</b>
June	71 194	164 613	235 807	977	4 786	143	<b>241 714</b>
July	82 531	186 798	269 329	1 612	6 361	384	<b>277 686</b>
August	82 607	169 197	251 805	1 639	9 268	563	<b>263 275</b>
September	80 361	182 227	262 588	1 391	10 560	495	<b>275 033</b>
October	75 481	175 715	251 195	1 360	9 006	623	<b>262 184</b>
November	60 154	146 699	206 853	1 526	7 031	770	<b>216 181</b>
December	r67 454	r167 057	r234 510	r1 091	r6 594	r991	<b>r243 186</b>
<b>2008</b>							
January	45 595	98 544	144 139	887	4 265	440	<b>149 731</b>

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

## EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
<b>2004-05</b>	18	913	519	9 054
<b>2005-06</b>	38	2 037	457	7 796
<b>2006-07</b>	8	216	447	8 968
<b>2006</b>				
November	2	19	51	1 018
December	—	1	55	1 320
<b>2007</b>				
January	—	—	32	690
February	—	1	23	616
March	—	5	32	470
April	2	23	28	564
May	—	1	49	650
June	—	—	29	680
July	—	1	38	722
August	—	—	39	1 002
September	—	—	32	690
October	—	—	42	1 167
November	3	31	49	1 354
December	—	7	62	1 530
<b>2008</b>				
January	—	2	25	819

— nil or rounded to zero (including null cells)

(a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	6 349	8 876	15 225	23	273	4	15 524	50 676
United States of America	2 934	6 802	9 736	52	127	7	9 922	35 971
Canada	900	2 321	3 221	27	9	—	3 257	14 921
Germany, Federal Republic of	282	480	762	—	1	1	765	2 199
New Zealand	348	595	943	11	69	7	1 030	3 942
Netherlands	603	1 283	1 885	—	26	—	1 912	5 354
Denmark	335	1 700	2 035	—	12	—	2 047	4 352
Belgium	366	1 032	1 399	—	15	—	1 414	3 559
China (excluding Taiwan Province)	80	512	592	1	11	3	606	3 719
Ireland	402	517	919	—	25	—	945	3 651
Sweden	192	284	476	—	17	—	493	2 345
Japan	138	353	491	—	89	4	585	2 932
France	59	156	215	—	3	—	218	572
Singapore	122	303	425	2	16	3	446	2 990
Hong Kong	53	211	263	—	5	6	275	1 679
Norway	59	191	250	—	10	—	259	970
Finland	103	277	380	—	19	—	399	1 400
United Arab Emirates	116	115	231	2	17	—	250	1 185
Malaysia	39	88	127	1	2	—	130	1 127
Taiwan (Province of China)	2	58	61	—	1	—	62	341
Total other countries(e)	371	730	1 102	8	38	5	1 153	5 845
<b>Total all countries</b>	<b>13 852</b>	<b>26 884</b>	<b>40 736</b>	<b>128</b>	<b>786</b>	<b>41</b>	<b>41 691</b>	<b>149 731</b>
IMPORTS (f)								
New Zealand	1 245	148	1 393	—	5	1	1 399	12 643
Italy	55	138	193	3	193	13	403	2 487
France	157	83	240	2	289	24	555	11 000
Portugal	—	1	1	—	—	30	32	114
Spain	25	20	45	9	52	—	106	786
Chile	648	46	694	—	—	15	710	1 700
Germany, Federal Republic of	10	1	11	—	2	31	43	197
South Africa	103	66	169	—	8	—	177	465
Total other countries(e)	264	61	325	—	1	46	372	739
<b>Total All Countries</b>	<b>2 507</b>	<b>564</b>	<b>3 071</b>	<b>15</b>	<b>549</b>	<b>161</b>	<b>3 796</b>	<b>30 129</b>

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

## EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the Former USSR	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total All Regions	European Union(c)
QUANTITY ('000 L)								
<b>2004-05</b>	26 615	374 626	13 230	17 279	233 171	4 798	<b>669 720</b>	368 011
<b>2005-06</b>	28 563	393 895	10 819	27 655	253 851	6 987	<b>721 771</b>	387 913
<b>2006-07</b>	38 318	423 032	14 876	40 769	262 120	7 811	<b>786 926</b>	415 516
<b>2006</b>								
November	4 190	31 678	1 094	4 180	26 430	628	<b>68 200</b>	31 268
December	2 757	27 601	1 359	5 219	32 878	659	<b>70 473</b>	26 843
<b>2007</b>								
January	1 163	27 838	865	3 507	17 449	517	<b>51 338</b>	27 445
February	3 260	36 009	988	5 113	20 918	672	<b>66 960</b>	35 552
March	3 777	40 392	1 133	3 517	21 365	602	<b>70 786</b>	39 569
April	4 083	40 325	1 093	2 150	15 930	616	<b>64 197</b>	39 704
May	3 183	39 694	1 127	2 697	20 091	610	<b>67 402</b>	39 088
June	2 428	33 261	1 012	2 592	21 121	520	<b>60 936</b>	33 013
July	3 353	42 108	751	3 268	25 302	904	<b>75 686</b>	41 597
August	2 673	43 424	1 057	2 852	19 629	787	<b>70 422</b>	42 990
September	2 899	39 840	971	1 896	25 682	736	<b>72 024</b>	39 415
October	2 592	40 699	1 385	2 384	19 508	680	<b>67 249</b>	40 102
November	2 277	25 673	1 264	2 717	19 635	425	<b>51 991</b>	25 343
December	r1 135	r30 546	r1 399	r3 358	r24 631	683	<b>r61 752</b>	r30 140
<b>2008</b>								
January	1 131	24 263	837	1 660	13 188	610	<b>41 691</b>	23 799
VALUE(d) (\$'000)								
<b>2004-05</b>	104 390	1 316 533	74 717	93 667	1 106 231	19 611	<b>2 715 149</b>	1 287 727
<b>2005-06</b>	104 745	1 328 880	76 232	109 242	1 109 856	26 294	<b>2 755 249</b>	1 301 499
<b>2006-07</b>	111 967	r1 385 398	88 665	r148 823	1 111 964	30 067	<b>r2 876 885</b>	r1 356 059
<b>2006</b>								
November	12 428	107 183	7 076	13 997	105 526	2 292	<b>248 503</b>	105 388
December	8 079	86 418	9 434	15 394	133 495	2 461	<b>255 280</b>	83 193
<b>2007</b>								
January	4 625	90 925	6 421	10 664	65 305	2 154	<b>180 095</b>	89 174
February	9 090	116 769	6 840	11 188	89 453	2 392	<b>235 732</b>	115 118
March	11 517	135 740	7 869	13 594	91 282	2 792	<b>262 794</b>	132 518
April	9 606	121 369	8 697	11 278	76 567	2 191	<b>229 708</b>	119 102
May	8 536	129 310	8 402	14 580	100 863	2 680	<b>264 369</b>	126 960
June	7 138	101 402	9 572	13 354	107 853	2 396	<b>241 714</b>	100 514
July	9 892	131 804	5 382	13 841	113 604	3 163	<b>277 686</b>	129 549
August	9 076	143 245	7 306	15 131	85 412	3 105	<b>263 275</b>	141 257
September	11 500	133 836	5 874	11 244	109 410	3 171	<b>275 033</b>	131 883
October	10 843	135 338	8 658	13 877	90 800	2 669	<b>262 184</b>	132 525
November	8 800	82 602	7 343	14 721	100 454	2 261	<b>216 181</b>	81 281
December	r4 714	r95 907	r8 264	r19 777	r111 288	3 236	<b>r243 186</b>	r94 187
<b>2008</b>								
January	4 344	76 142	5 811	9 758	50 920	2 756	<b>149 731</b>	74 441

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian Classification of Countries (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

## IMPORTS CLEARED (a), Selected Countries(b)

	New Zealand	Italy	France	Portugal	Spain	Chile	Germany, Federal Republic of	South Africa	Total other countries	Total All Countries
QUANTITY ('000 L)										
<b>2004-05</b>	9 479	4 937	3 492	418	684	387	448	179	2 115	<b>22 139</b>
<b>2005-06</b>	11 853	4 821	4 136	854	786	339	350	299	929	<b>24 369</b>
<b>2006-07</b>	18 142	5 544	5 354	482	947	586	901	517	1 802	<b>34 275</b>
<b>2006</b>										
November	2 007	884	835	67	113	52	48	83	253	<b>4 343</b>
December	1 831	469	556	38	86	97	41	38	197	<b>3 353</b>
January	1 375	390	391	31	73	38	52	108	86	<b>2 544</b>
February	1 446	263	271	30	80	54	15	60	509	<b>2 728</b>
March	1 932	537	412	22	66	54	334	50	71	<b>3 479</b>
April	1 381	368	257	46	30	47	41	—	126	<b>2 296</b>
May	1 382	407	287	36	40	15	40	—	87	<b>2 294</b>
June	951	241	282	33	95	1	21	7	158	<b>1 788</b>
<b>2007</b>										
July	1 368	378	377	26	53	2	40	20	481	<b>2 746</b>
August	2 045	696	689	33	73	36	44	93	122	<b>3 832</b>
September	2 083	855	461	84	156	9	59	52	191	<b>3 950</b>
October	2 715	820	1 011	39	107	640	47	171	356	<b>5 906</b>
November	3 159	731	1 032	126	207	163	46	135	504	<b>6 103</b>
December	r1 642	1 075	818	120	79	1 070	30	102	673	<b>r5 609</b>
January	1 399	403	555	32	106	710	43	177	372	<b>3 796</b>
VALUE (c) (\$'000)										
<b>2004-05</b>	80 088	25 105	66 958	1 535	3 868	1 314	1 964	779	6 629	<b>188 240</b>
<b>2005-06</b>	98 220	24 703	72 547	2 392	3 894	1 382	1 885	1 174	5 067	<b>211 263</b>
<b>2006-07</b>	155 913	32 081	97 134	2 050	4 900	2 439	3 347	1 389	7 769	<b>307 023</b>
<b>2006</b>										
November	17 708	5 474	13 773	276	591	187	258	66	761	<b>39 094</b>
December	14 123	2 342	9 081	144	494	469	305	109	667	<b>27 734</b>
January	10 664	2 321	6 865	127	421	171	275	321	450	<b>21 614</b>
February	13 713	1 369	5 696	106	409	260	71	168	1 630	<b>23 422</b>
March	15 643	2 786	7 614	137	393	193	931	122	372	<b>28 192</b>
April	11 490	2 160	6 028	186	208	191	190	7	1 051	<b>21 511</b>
May	12 110	2 692	6 639	142	197	42	172	3	475	<b>22 472</b>
June	7 987	1 500	7 880	200	253	18	160	36	571	<b>18 604</b>
<b>2007</b>										
July	11 736	2 391	6 642	91	295	7	226	58	1 078	<b>22 524</b>
August	17 990	4 560	13 993	148	494	129	230	224	886	<b>38 655</b>
September	18 706	4 958	8 465	282	977	52	380	163	814	<b>34 796</b>
October	23 811	r4 864	19 688	177	610	1 278	243	448	1 030	<b>r52 149</b>
November	25 301	3 778	20 532	524	981	399	220	547	1 372	<b>53 654</b>
December	r15 222	5 091	17 136	403	383	1 666	154	341	1 551	<b>r41 947</b>
January	12 643	2 487	11 000	114	786	1 700	197	465	739	<b>30 129</b>

— nil or rounded to zero (including null cells)

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(c) See paragraph 9 of the Explanatory Notes

Source: ABS data available on request, International Trade database

## IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
<b>2004-05</b>	10 502	4 280	14 782	253	5 187	1 918	<b>22 139</b>
<b>2005-06</b>	11 819	6 176	17 995	124	4 936	1 313	<b>24 369</b>
<b>2006-07</b>	19 003	6 487	25 490	123	7 000	1 662	<b>34 275</b>
<b>2006</b>							
November	2 088	869	2 957	4	1 265	118	<b>4 343</b>
December	1 871	492	2 363	17	695	278	<b>3 353</b>
<b>2007</b>							
January	1 432	417	1 849	8	492	195	<b>2 544</b>
February	1 410	489	1 899	4	494	331	<b>2 728</b>
March	1 880	918	2 798	6	612	63	<b>3 479</b>
April	1 421	369	1 790	9	403	94	<b>2 296</b>
May	1 412	471	1 883	22	327	62	<b>2 294</b>
June	971	303	1 274	10	342	162	<b>1 788</b>
July	1 476	722	2 199	20	322	205	<b>2 746</b>
August	2 196	569	2 765	4	988	75	<b>3 832</b>
September	2 213	724	2 937	23	799	192	<b>3 950</b>
October	3 459	831	4 290	12	1 211	393	<b>5 906</b>
November	3 551	1 322	4 873	14	1 084	132	<b>6 103</b>
December	2 299	1 704	r4 003	19	1 108	480	<b>r5 609</b>
<b>2008</b>							
January	2 507	564	3 071	15	549	161	<b>3 796</b>
VALUE (c) (\$'000)							
<b>2004-05</b>	78 428	30 510	108 937	1 728	68 063	9 512	<b>188 240</b>
<b>2005-06</b>	97 196	36 781	133 977	917	70 311	6 058	<b>211 263</b>
<b>2006-07</b>	155 180	46 720	201 900	1 154	97 533	6 437	<b>307 023</b>
<b>2006</b>							
November	17 752	5 082	22 835	43	15 713	503	<b>39 094</b>
December	14 264	3 502	17 766	181	8 896	891	<b>27 734</b>
<b>2007</b>							
January	10 763	2 937	13 700	70	6 961	883	<b>21 614</b>
February	12 327	3 232	15 560	45	6 776	1 042	<b>23 422</b>
March	15 308	4 918	20 225	89	7 538	339	<b>28 192</b>
April	11 117	3 232	14 349	70	6 723	369	<b>21 511</b>
May	11 991	3 986	15 977	85	6 164	246	<b>22 472</b>
June	7 450	3 205	10 655	146	7 273	531	<b>18 604</b>
July	12 541	3 828	16 368	73	5 297	786	<b>22 524</b>
August	18 242	5 729	23 971	57	14 318	308	<b>38 655</b>
September	19 331	5 616	24 947	160	8 827	862	<b>34 796</b>
October	r23 965	6 190	r30 155	100	20 577	1 317	<b>r52 149</b>
November	26 453	7 218	33 671	193	19 099	691	<b>53 654</b>
December	r16 949	5 785	r22 735	131	17 290	1 791	<b>r41 947</b>
<b>2008</b>							
January	15 461	4 896	20 357	149	8 189	1 434	<b>30 129</b>

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

Source: ABS data available on request, International Trade database



## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

**3** Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

**6** Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

**7** In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

## EXPLANATORY NOTES *continued*

### IMPORTS AND EXPORTS

*continued*

**8** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**9** The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**10** For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**12** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**13** The revision properties of the seasonally adjusted and trend estimates have been improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The ARIMA model is assessed as part of the annual reanalysis. For more information on the details of ARIMA modelling see feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

**14** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**15** For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 6354 or via e-mail at [time.series.analysis@abs.gov.au](mailto:time.series.analysis@abs.gov.au).

### ACKNOWLEDGMENT

**16** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**17** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**18** Current publications and other products by the ABS are listed on the ABS web site. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Carbonated wine</b>	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
<b>Domestic sales</b>	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
<b>Exports</b>	Exports of wine to overseas ports including sales made by exporters and wine producers.
<b>Fortified wine</b>	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
<b>Grape spirit</b>	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
<b>Imports cleared for home consumption</b>	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
<b>Other containers</b>	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
<b>Other wine products</b>	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
<b>Soft packs</b>	A container type including all collapsible packs whether plastic or of other material.
<b>Sparkling</b>	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
<b>Table wine</b>	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
<b>Total other wine</b>	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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